

SURREY COUNTY COUNCIL

CABINET MEMBER REPORT

DATE: 8 JUNE 2016

**REPORT OF: MR JOHN FUREY, CABINET MEMBER FOR HIGHWAYS,
TRANSPORT AND FLOODING**

LEAD OFFICER: LAURA LANGSTAFF, HEAD OF PROCUREMENT

**SUBJECT: TO AWARD A CONTRACT FOR THE PURCHASE AND
INSTALLATION OF AUTOMATIC NUMBER PLATE
RECOGNITION CAMERAS (ANPR)**



SUMMARY OF ISSUE:

The report seeks approval from the Cabinet Member for Highways, Transport and Flooding to award a contract to the recommended tenderer for the Purchase and Installation of Automatic Number Plate Recognition Cameras to commence on 1 July 2016. The contract objectives are to build on the existing Surrey County Council (SCC) and Surrey Police ANPR Partnership to deliver real time journey information and support the requirements of the Surrey Police Crime and Disorder duty.

The report provides details of the procurement exercise, including the results of the evaluation process, and demonstrates why the recommended contract award delivers best value for money.

RECOMMENDATIONS:

It is recommended that the Cabinet Member for Highways, Transport and Flooding agrees that:

1. Surrey County Council use the existing Surrey Police Framework to award a contract to Vysionics for the purchase and installation of ANPR cameras; and
2. Surrey County Council call off from the framework agreement for an initial period of one year with an option to extend for up to three further years should future SCC projects require ANPR (Subject to separate SCC internal authorisation as required by values procured).

REASON FOR RECOMMENDATIONS:

3. Surrey Police, who have been using ANPR in partnership with SCC since 2008, have let a framework (naming SCC) utilising the Crown Commercial Services Traffic Management Technology Framework, in compliance with the requirements of the Public Contracts Regulations 2015. This included inviting 10 Contractors to tender for the Framework Contract.
4. The offers received as part of the tender have been rigorously evaluated and the best overall solution has been identified.

5. This report recommends that SCC procure from the Framework referred to in paragraph 3 above for the Purchase and Installation of ANPR cameras to commence on 1 July 2016, with an estimated completion date of 31 March 2017 to align with LEP spending profile, and that the contract is awarded to Vysionics.

DETAILS:

Background

6. Following successful award of a £3.0m Coast to Capital Local Enterprise Partnership (LEP) bid, (with additional £0.75m SCC Match funding) the aim of the project is to develop economic growth by using technology installed on the existing road network to give better journey time reliability and enhanced driver information. The principle of the project is to 'Monitor, Inform and Control'. One of the key 'Monitor' elements of the project is the ability to monitor average vehicle journey times and detect increased vehicle delay due to incidents. It is proposed to install a network of ANPR cameras that will enable calculation of average journey times. Individual vehicle data will also be used by Surrey Police for crime and disorder purposes. Dial up CCTV cameras are the other 'Monitor' element of the scheme, with Variable Message Signs (VMS) constituting the 'Inform' element of the project and Dial up Signal Control (DUSC) completing the 'Control' element .
7. There is also the need to procure the goods and services within this financial year as this is a stipulation of the funding received. As such there is a need to have a flexible/scalable and time efficient means of procuring ANPR and associated services going forward.

Procurement Strategy

8. Surrey Procurement identified a collaborative opportunity for the purchase and installation of ANPR cameras .The benefits of collaboration are greater leverage to achieve a competitive schedule of rates. The following options were considered;
 - Use an existing framework to award the contract. Surrey Police, who have been in partnership with SCC since 2008 for ANPR, have let a framework utilising the Crown Commercial Services Traffic Management Technology Framework. This included inviting all contractors (10) on the Framework. This was identified as the preferred option.
 - Conduct an Open OJEU tender which would take considerable staff time to write, produce and tender the project. All known suppliers are already included on the Surrey Police Framework.

Key Implications

9. By awarding a call-off contract under the Framework for the Purchase and Installation of ANPR cameras to commence on 1 July 2016, the Council will be meeting its duties and will continue to build on the existing SCC and Surrey Police ANPR Partnership to deliver real time journey information and support the requirements of the Surrey Police Crime and Disorder duty.

10. It is intended to install 130 ANPR cameras within 59 locations on key corridors in the eastern part of the county and integrate the data captured by the cameras into the back office facilities of both SCC and Surrey Police.
11. The management responsibility for the call off contract under the Framework Agreement lies with SCC and will be managed in line with the contract management strategy and plan as laid out in the access agreements between the participating authorities.

Competitive Tendering Process

12. Representatives from Surrey and Sussex Police completed the evaluation process to ensure that the proposed solution was fit for purpose for all partner organizations.
13. The initial tender responses were evaluated against the criteria and weightings; 60% Quality, 40% Price, against several 'model' jobs and a schedule of rates. SCC officers subsequently set out their specific installation requirements for 2016 to Vysionics, who supplied a total price for this work in accordance with the rates from the contract model jobs/schedule of works. The volume of this work triggered the reduced rate per ANPR camera, as set out in the contract.

CONSULTATION:

14. Key stakeholders across Surrey and Sussex Police and SCC have been consulted and invited to be named on the contract. Having been in partnership as regards ANPR provision across Surrey since 2008, all parties expressed a desire to continue the successful partnership going forward.

RISK MANAGEMENT AND IMPLICATIONS:

15. Table 1 – Risks and mitigating actions

Category	Risk Description	Mitigation Activity
Financial	Price increases Insufficient project funds to complete ANPR installation	Prices are fixed. Accurate initial estimate of likely required budget with flexibility and scalability of funding across ANPR and other project deliverables.
Service Provision	Maintaining the competence of personnel Availability of locations for required apparatus	Regular contract meetings will include review of procedures to ensure the provider meets the respective standards. Contractor's personnel will work to National and SCC Policies and Procedures. Early engagement with successful tenderer to maximise use of existing SCC infrastructure for ANPR installation.
Reputational	Public and Staff perception	Transparent procurement process, regular client/contractor review meetings, staff briefings and public engagement regards ANPR provision.

Financial and Value for Money Implications

16. The sharing of systems and data with Surrey Police has eliminated any duplication of equipment and the use of existing infrastructure to mount and operate the cameras will reduce delivery and operating costs. Surrey and Sussex Police are funding several of the sites to be installed and the majority of the 'back office' systems associated with the ANPR cameras.
17. There will be a greater use of wireless technology for data communication, reducing installation and operating costs. Use of multi lane cameras will reduce the number of cameras required.
18. The volume of ANPR cameras ordered for the LEP Project has triggered the 5% discount per camera as specified in the Vysionics submission.
19. An overarching benefit of the successful LEP bid is that a better managed road network is vital to the future economic growth of urban areas, estimating that a 10% reduction in travel time can increase productivity up to 1.1%.

Section 151 Officer Commentary

20. The Section 151 Officer confirms that material risks and issues have been addressed in this report and in the accompanying Part 2 Annex to this report. The cost of proceeding will be met from a combination of Coast2Capital LEP approved grant and the Council's own approved capital budget.

Legal Implications – Monitoring Officer

21. The procurement exercise undertaken was compliant with the Public Contracts Regulations 2015 and the Council is entitled to call off from the Framework Agreement identified in this report.

Equalities and Diversity

22. The need for an Equality Impact Assessment (EIA) was considered, however, a conclusion was reached that as there were no implications for any public sector equalities duties due to the nature of the services being procured, an EIA was not required. Despite this, the preferred supplier will be required to comply with the Equalities Act 2010 and any relevant codes issued by the Equality and Human Rights Commission.
23. Data provided by ANPR cameras is anonymised to provide SCC officers with average journey time information and so no individual vehicle details are shared. Surrey and Sussex Police only use individual vehicle data from ANPR cameras in line with National Police Legislation/policies.

Other Implications:

24. There are no potential implications for Council priorities and policy.

WHAT HAPPENS NEXT:

25. The timetable for implementation is as follows:

Action	Date
Cabinet member decision to award	8 June 2016
Cabinet call in period	9 – 27 June 2016
Contract Signature	28 June 2016
Contract implementation	1 July 2016
Contract Commencement Date	1 July 2016

Contact Officer:

Matthew Jezzard
Traffic and Streetworks Manager.
Tel: 07772 931647

Peter Simmonds
Category Specialist – Procurement and Commissioning, Highways and Fire Service
Tel: 020 8541 9936

Annexes:

Part 2 report with financial details attached

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